

IRM Training Pty Ltd

Company profile & Training Roadmap



IRM is a leading national supplier of training services to industry and government in Australia. Established in 1989, IRM specialises in the fields of requirements analysis, requirements specification, business process analysis, business process modelling, process design and project management.

But '**HARD**' skills alone are not enough, we also teach the '**soft**' skills - communications, interviewing, presentation, creative thinking - which are essential for successful business outcomes.

We offer a regular schedule of public workshops led by expert instructors who are among the very best in Australia. In-house workshops are also available and can be tailored to suit your organisation's culture and methodology.

Our objective is to train workshop participants in practical skills which they can immediately apply in their workplace - from mainframe based core systems to web-centric applications. Our company philosophy reflects our focus on training rather than teaching:

Learn by doing... hands on... practical... intensive... fun!!

What will you get out of IRM workshop training?

For business professionals, the knowledge gained at university or TAFE is not enough to give you the practical skills needed in today's workplace. Employers need people with practical skills - skills that are applicable on current projects.

IRM workshops have been designed to train (not just teach) participants how to solve real business problems using techniques that are common in many organisations - techniques tested and proved on hundreds of different projects.

Recent IRM customers include:

ABC, AGL, ANZ, Australian Taxation Office, Australia Post, BT Financial Group, Centrelink, Citigroup, Colonial First State, Commonwealth Bank, Dept. Defence, Dept. Employment, Dept. Finance, Dept. Health, Dept. Industry, Dept. Vet Affairs, Health Insurance Commission, IAG, IBM, ING, KAZ, MBF, Macquarie Bank, Medibank, NAB, NRMA, Pac Brands, PricewaterhouseCoopers, Toyota, Vic Government, WorkCover...

And here's what they said:

"Highly informative, definitely of practical benefit in my role" **Project Manager, PricewaterhouseCoopers**
"Simply the best practical and syndicate work I have seen on a course" **Business Analyst, ATO**
"Good course with relevant content and very well presented" **Team Leader, Centrelink**
"I think this is the most materially relevant course I have ever done" **Business Analyst, Customs**
"Great course - gave me all I needed and more" **Software Engineer, Oracle Systems**
"Fantastic course - good content, well presented, easy to understand" **Business Analyst, IBM**
"Techniques learnt will provide many benefits both individually & to the organisation" **Analyst, NAB**
"Thorough, relevant - made great efforts to ensure I understood concepts & techniques" **Analyst, AMP**
"Experience & confidence gained by participants can already be seen" **Director, Dept. Veterans Affairs**

What's different about Instructor-led training ?

"Learn by doing" has long been recognised as the most effective way of teaching skills and techniques. The more complex the skills, the more effective instructor-led workshops become compared to self-paced, self-learning or lecture style teaching.

All IRM courses are practical workshops, led by experienced instructors. Each workshop is oriented around a fully worked case study or practical exercise where course delegates work in teams and individually to re-enforce the skills being taught. One thing we guarantee - these are "roll your sleeves up" courses with an emphasis on doing, participation, interaction - and learning. Students have the opportunity to develop contacts from other organisations and to discuss and share common issues, problems and solutions.

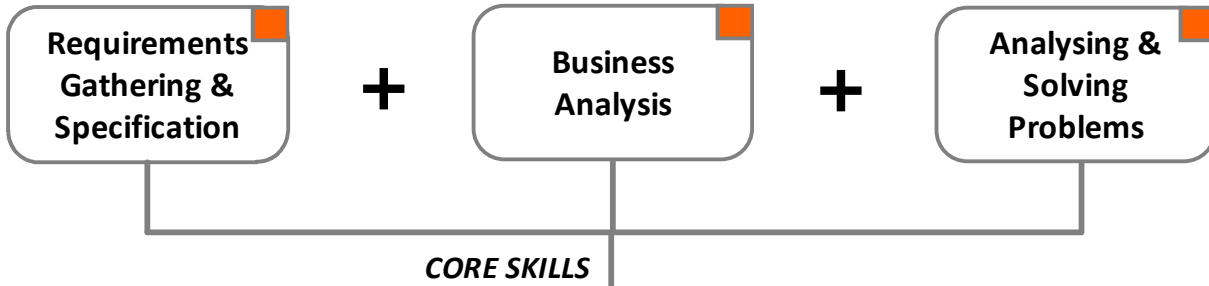
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IRM's Training Roadmap

Code	Course	Duration	Overview
RGS	Requirements Gathering & Specification	3 days	Investigating requirements, interviewing clients, specifying solutions, presenting results.
ASP	Analysing & Solving Problems	2 days	Think outside the square. Problem analysis and creative thinking for business analysts.
BA	Business Analysis	4 days	The definitive course on business process analysis, modelling & design.



SUPPLEMENTARY SKILLS

Modelling Requirements with Use Case & the UML	Project Management Techniques	Data Analysis & Modelling	Technical Writing Skills	Successful Stakeholder Partnerships	Acceptance Testing Workshop
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= course endorsed by International Institute of Business Analysis (IIBA®)

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RUML	Modelling Requirements with Use Case & the UML	2 days	How to use the UML notation and diagrams when specifying requirements.
PMT	Project Management Techniques	3 days	Practical, proven techniques to keep your project on the rails.
DAM	Data Analysis & Modelling	2 days	Top-down business and application modelling. Analysing and normalising data.
TWS	Technical Writing Skills	2 days	Produce documentation that works, looks good and is useable.
SSP	Successful Stakeholder Partnerships	1 day	Learn how to build a value network and use a Partnership Scorecard™ to identify and measure your stakeholder's expectations.
ATW	Acceptance Testing Workshop	2 days	Develop a best practice testing strategy and test plan. Match requirements to acceptance criteria.

For course dates and bookings: **telephone 03 9533 2300** **web www.irm.com.au** **email training@irm.com.au**

IRM Training Pty Ltd **ACN 007 219 589**